

Run a Store

To grow your business, you plan to launch a showroom for B2B customers, and a shop for B2C customers where they can test and buy products directly.

Install the Point of Sale app and configure the Shop by adding the possibility to **create invoices**.

Import Products

1

Sell 3 LED Lamps

2

Close Session

3

Configure Cash Control

4

Sell with an Invoice

5

Return 1 LED Lamp

6

Control Cash

7

Analyze the PoS Sales

8



Point of Sale

Import your Products

1

You



Roger, I'd like to sell products in the showroom.

Can you give me a list of the accessories we can easily sell on-site?



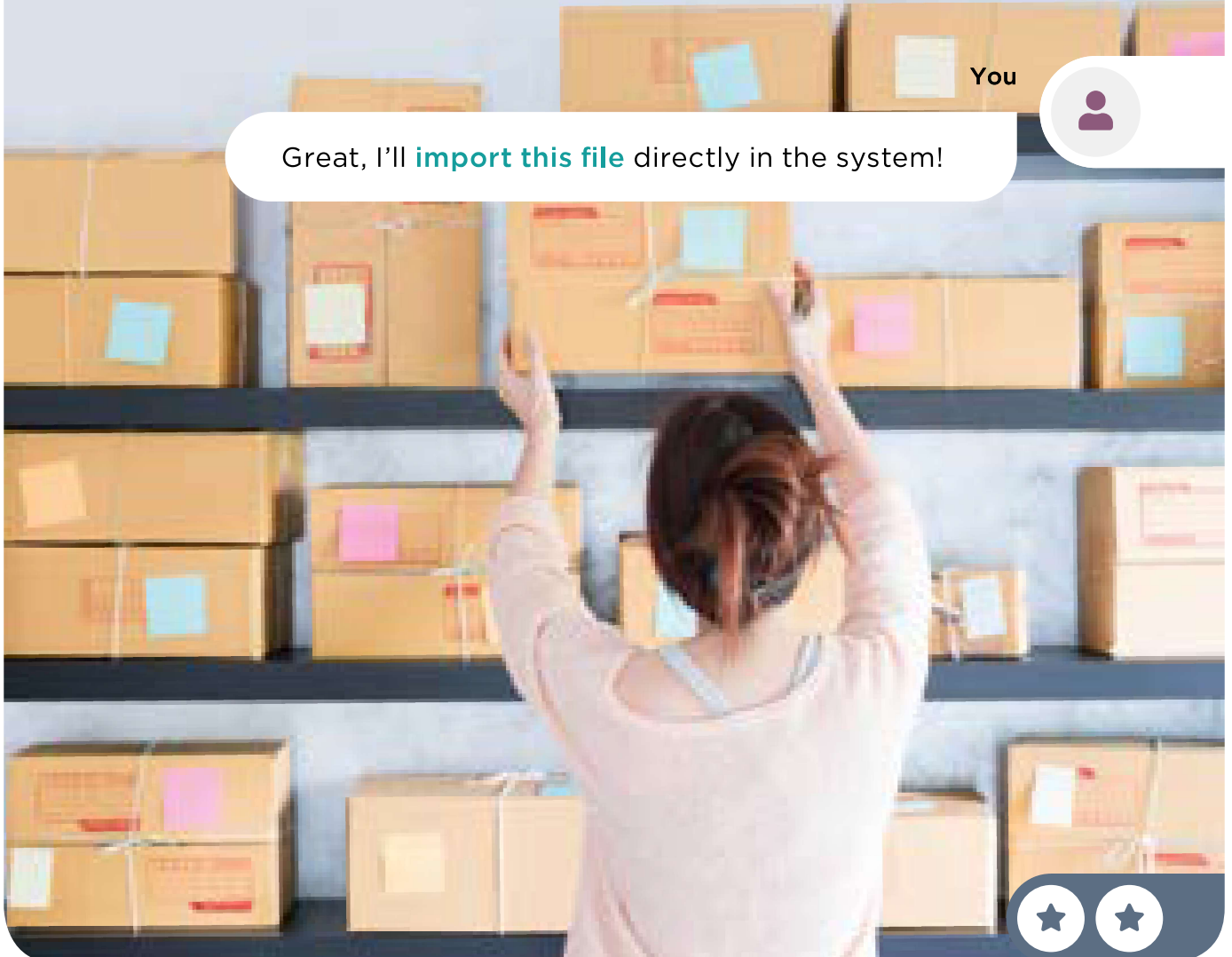
Roger • Inventory Manager

Sure, no problem, here's the document with all product accessories information: www.odoo.com/r/pos-products

You



Great, I'll **import this file** directly in the system!



Point of Sale

Sell 3 LED Lamps

2



Mike • Customer

I love these **LED Lamps**, I'll **buy 3** right away!

You



Good! With today's special offer, when buying 2 identical items you **get a 20% discount** on the two



Mike • Customer

Great! I'll pay in **cash**, here is **\$600**.



Close Session



Anita • Accountant

I've got a question for you, can you come over please?

You



We're closing the shop.

I'll **close my POS session** and be there in a minute.

SORRY
— WE ARE —
CLOSED
— PLEASE COME BACK AGAIN —



Configure Cash Control



Anita • Accountant

How do you plan to control the cash from your register?

You



There's a functionality in Odoo PoS. I'll **configure the option**. But then I'll need some cash to **Set the Opening balance** when I **open a new session**. Do you have some?



Anita • Accountant

Sure. I can give you \$550.

x50

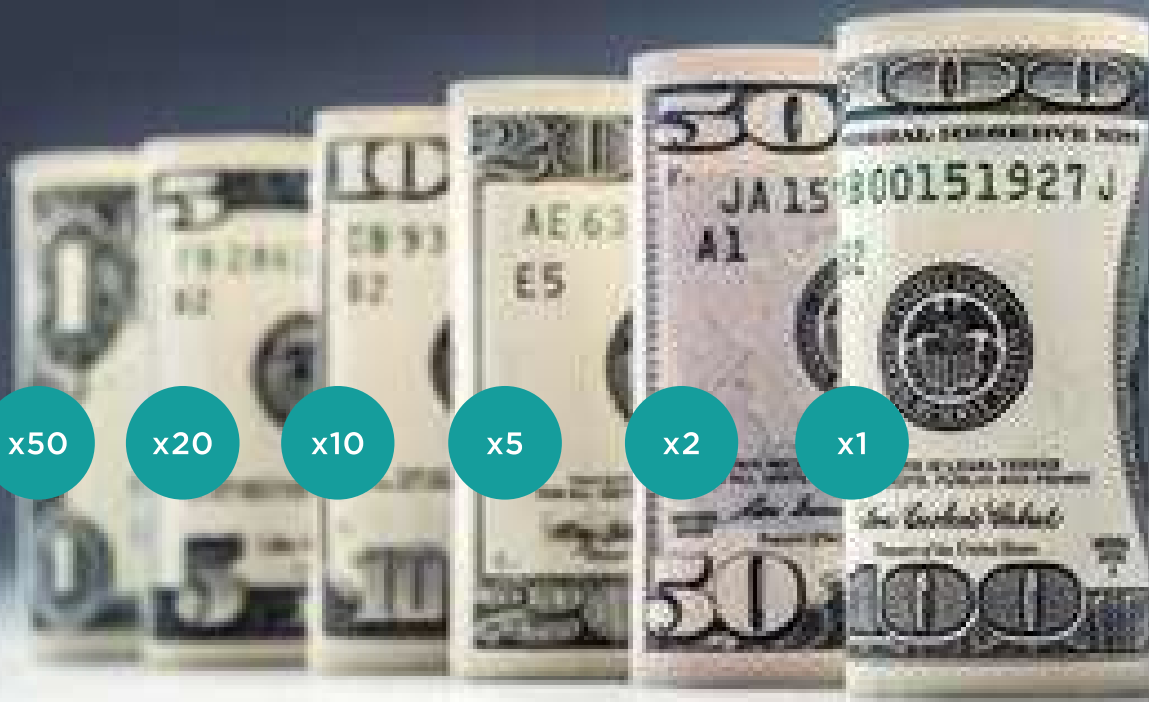
x20

x10

x5

x2

x1



Sell with an Invoice



Lorraine • Customer

Hi, I'll take this **whiteboard**.
Is it possible to get an **invoice** please?

You



Sure, can I have your name, address
and phone number please?



Lorraine • Customer

Yes, my name is **Lorraine Douglas, 3202 Hannah Street,
Asheville NC 28801**. Phone is **(443)-648-9155**.

I'll **pay cash**, here is \$200.



Point of Sale

Return 1 LED Lamp

6



Mike • Customer

Hi, I came yesterday and bought 3 LED Lamps. I don't need this one, **can I return it?**

You



Sure, no problem!



Point of Sale

Control Cash

7

You



Dave, don't forget to **set the Closing Balance**.
You'll need to add all the coins and bills you have
in the register drawer.



Dave • Showroom Salesman

Yes, I will!



Analyze the PoS Sales



Roger • Inventory Manager

Hey, can you tell me which products are the best sellers?

You



I'll check on the [Orders Reporting](#).

